

# Team Effectiveness

with Insights Discovery® and Motivational Maps™

## RELATIONSHIPS

How do I improve team relationships and foster a great team spirit?

How can I improve cross-functional working and help teams collaborate more effectively around collective goals?

## STRENGTHS

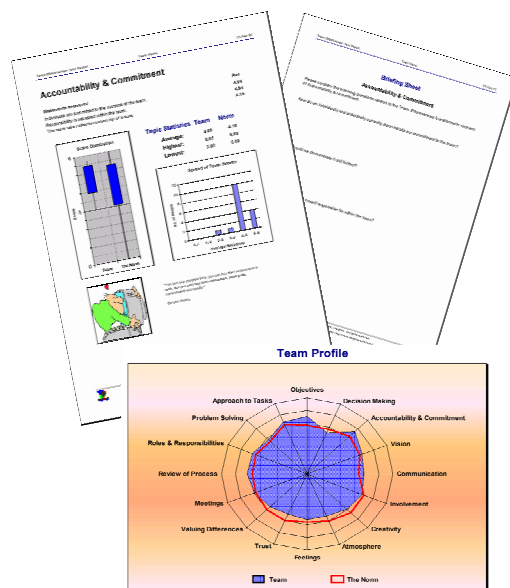
How can I assess the unique strengths and challenges of each team in our organisation?

How can I help our teams to recognise and value the contribution of each member?

## HIGH PERFORMANCE

How can I tap into the innate motivations and drivers of the team to deliver high performance?

How can I monitor team performance on a regular basis to exceed everyone's expectations?



The combination of these two learning systems threaded through our Team Effectiveness portfolio provides teams with a rich and inspirational learning experience which helps them:

- ✦ Explore the team dynamics, strengths and challenges in the context of the team's goals
- ✦ Assess the team's motivations against nine work motivators
- ✦ Focus on improving performance in those areas most critical to the team's success
- ✦ Monitor team progress over time and assess the pre and post impact of any change initiatives
- ✦ Create action plans for continuous improvement towards team goals

## TEAM EFFECTIVENESS SOLUTIONS

Working in consultation with you, we develop and deliver Team Effectiveness solutions that directly meet your organisational needs and objectives.

Our Team Effectiveness solutions adopt a unique approach to team development, focusing both on improving relationships and interactions between team members as well as enabling the team to tap into its motivational drivers. This combined focus on team relationships and team motivation enables the team to create a high-performance environment where team members can celebrate success, deliver results and exceed expectations.

## OUR APPROACH

Our Team Effectiveness solutions are supported by two unique and complementary learning systems, Insights Discovery® and Motivational Maps™.

## THE RESULTS FOR YOU AND YOUR TEAM

- ✦ Recognise how different working styles can complement each other
- ✦ Appreciate how others' needs may differ from your own
- ✦ Have real, practical interpersonal strategies for getting the best from team members
- ✦ Use a common language of colour to reduce frustrations and conflict
- ✦ Tap into latent energy in the team
- ✦ Break down silos and energise cross-functional teams to innovate and collaborate
- ✦ Increase the speed by which new and existing teams reach high-performance

Motivational Leadership Ltd  
The Chapel House  
High Street  
Chapmanslade  
Wiltshire  
BA13 4AL  
T: 0845 123 3959  
info@motivationalleadership.co.uk

[www.motivationalleadership.co.uk](http://www.motivationalleadership.co.uk)

